Kurabo Industries Ltd.

3106

Tokyo Stock Exchange Prime Market

28-Feb.-2025

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Summary

Smooth growth of semiconductor production-related business and record-high profit. Period-end dividend forecast revised upward

1. Business description

Kurabo Industries Ltd. <3106> (hereafter, also "the Company") is a long-established major textile company founded in 1888. From its early days, the Company has constantly looked ahead and sought to create new value. Today, its business areas cover a broad range, from those that underpin daily life such as textiles, automobiles, housing, biomedical, and foods, to those that support industry including electronics, semiconductors, and environmental plant engineering. The Company has a tradition of proactive community service since it was founded. It plans to continue working toward Sustainable Development Goals (SDGs) shared by the international community and pursue the development of products and technologies based on themes such as health, comfort, and environmental awareness to contribute to a better future.

Its medium-term corporate business plan Progress'24 (FY3/23–FY3/25) is focused on expanding highly profitable businesses and reinforcing core businesses for sustainable growth in its final year. The growth of highly profitable businesses with strong growth potential such as the semiconductor production-related business underpinned earnings, although the Textiles Business continued to struggle amid adverse external conditions. We note that Shinji Nishigaki took over as President and Representative Director of the Company from Haruya Fujita, who became Chairman and Representative Director, after its annual general meeting of shareholders held in June 2024. Under the new management team, the Company seeks sustained growth and improved corporate value by formulating and implementing the next medium-term corporate business plan starting in FY3/26.

2. Value creation process

The Company's value creation process is about creating value by deploying its management resources such as its accumulated technologies and know-how and human resources to solve social problems and supply growth markets. Looking back at its history, its current businesses are all derived from its founding Textiles Business. These businesses include the Chemical Products Business, where the increasing uses of its resin processing technologies now include housing construction materials and automotive materials, and the electronics business (Advanced Technology Business), which automates color control in the dyeing process and has expanded to color management and inspection and measurement. The Real Estate Business (a stable source of earnings) and R&D structure centered on the Technical Research Laboratory also support value creation. The Company has crafted a value creation story that combines solving social problems and sustained growth by concentrating its management resources on markets that are highly profitable and have strong growth potential, including semiconductor production-related products, automation and control systems, and medical devices.



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Summary

3. Results overview for 1H FY3/25

In the 1H FY3/25 consolidated results, net sales were ¥71,845mn, down 1.1% year-on-year (YoY), and operating profit was ¥4,241mn, up 9.4%. All profit lines increased YoY to record highs despite slightly lower sales. The small drop in net sales was mainly due to a decline in the Textiles Business, which experienced a slump in sales for casual wear, and the impact of the transfer of the machine tool business in the Advanced Technology Business. On the other hand, there was considerable sales growth in the Chemical Products Business, with high-performance plastic products for semiconductor manufacturing equipment and functional films for solar batteries performing strongly. In terms of profit, the Company realized a significant increase due to the growth in sales of products with high added value and the effects of price revisions in the Chemical Products Business, as well as the Textiles Business returning to profitability as profits from overseas subsidiaries improved.

4. Basic policy and progress of medium-term corporate business plan Progress'24

The Company's goal is to become "a strong corporate group that generates innovation and high profit" based on its Long-term Vision 2030 (FY3/20–FY3/31), which began in FY3/20. It is pushing ahead with business portfolio optimization by concentrating management resources on the Group's priority businesses in growth markets and strengthening profitability in core businesses. The current Medium-term Business Plan Progress'24 is the second stage of the Long-term Vision, with the following priority policies, which the Company is implementing to build a foundation for the next stage. 1) Expanding growth and priority businesses and strengthening profitability in core businesses by strengthening R&D activities and quickly placing them on a profitable footing, 3) contributing toward the Sustainable Development Goals (SDGs), and 4) promoting a diverse work force. Although the Textiles Business continues to encounter headwinds, initiatives for growth and priority businesses such as the semiconductor production-related business are making progress toward business expansion, with the operating profit ratio (a key indicator) increasing ahead of target.

5. Results forecast for FY3/25

For the consolidated results in FY3/25, the final year of the medium-term corporate business plan Progress'24, the Company is forecasting net sales of ¥154,000mn (up 1.8% YoY) and operating profit of ¥9,600mn (up 4.5% YoY)*. Net sales are expected to fall short of the medium-term corporate business plan target due to factors including the transfer of the machine tool business in the previous fiscal year, but the Company forecasts that it will achieve its profit targets. Products such as high-performance plastic products (Chemical Products Business) are expected to drive earnings growth amid a strong semiconductor market recovery. The Company also expects the Textiles Business to improve to a certain extent. It forecasts a YoY operating profit increase due to growth of high-performance plastic products and the Textiles Business turning profitable. The Company plans an annual dividend of ¥150 per share (¥60 interim, ¥90 period-end), an increase of ¥50 from FY3/24.

* Forecasts revised upward as of August 7, 2024

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6. Initiatives to improve the profitability of capital and direction of the next medium-term corporate business plan

In May 2024, the Company announced "initiatives to improve profitability of capital." It seeks to improve ROE as a way to achieve management with awareness of cost of capital and share price, targeting ROE of over 8% within the next medium-term corporate business plan period (through FY3/28) and ROE of over 10% by FY3/31. Additionally, in November 2024 the Company disclosed the direction of its next medium-term corporate business plan. The Company will concentrate management resources on priority businesses that are highly profitable with strong growth potential, such as semiconductor production-related products, automation and control systems, and medical devices, in order to build a business portfolio that will produce sustainable growth as well as practice disciplined capital allocation and reduce cross-shareholdings.



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Summary

Key Points

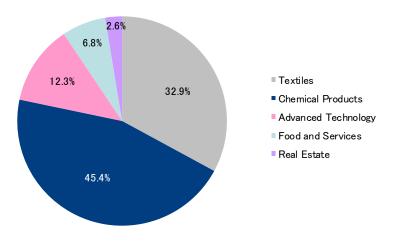
- Smooth growth in semiconductor production-related business, etc., and record-high profit in 1H FY3/25
- The Company expects to achieve medium-term corporate business plan targets (profit targets) through increases in sales and profit in FY3/25
- The next medium-term corporate business plan will also see the concentration of management resources on the growth areas of semiconductor production-related products, automation and control systems, and medical devices, and it will aim to build a business portfolio that will produce sustainable growth

Business description

Major textile company founded in 1888. Operates in broad business areas

The Company is a major textile company founded in 1888. Its management philosophy states: "the Kurabo Group contributes to a better future through the creation of new value." From its early days, the Company has constantly looked ahead and sought to create new value. Today, its business areas range widely from textiles, automobiles, housing, biomedical, and foods, which underpin daily life, to electronics, semiconductors, and environmental plant engineering, which support industry.

The Company has five business segments. The Textiles Business is its founding business. The other four segments are the Chemical Products Business, Advanced Technology Business, Food and Services Business, and Real Estate Business. Net sales in 1H FY3/25 broke down into 32.9% for Textiles, 45.4% for Chemical Products, 12.3% for Advanced Technology, 6.8% for Food and Services, and 2.6% for Real Estate.



Net sales breakdown by business segment (1H FY3/25)

Source: Prepared by FISCO from the Company's financial results



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Business description

(1) Textiles Business

The mainstay products of the Textiles Business are casual clothing materials, uniform materials, and yarn materials for towels, socks, and underwear. A new business is work environment support tools. By making the most of its unique, advanced technologies in spinning, weaving, dyeing and processing, and sewing, the Company has developed many highly functional and refined textile products based on natural fibers (mainly cotton). It also established a leading position in heavy fabrics for uniforms, casual wear, and denim. The Textiles Business continues to face headwinds amid a decline in domestic casual wear demand and intensifying competition with overseas products. However, the Company is transforming to a business model that delivers new value by initiatives such as smart factories that harness AI and IoT and sustainable resource recycling of textiles, and development of new products and services that utilize its proprietary technologies. Focus products include NaTech^{*1}, which adds various functions to natural fibers used as materials for towels, socks, and underwear; L∞PLUS^{*2}, an upcycling system for textile cutting waste in casual wear materials; flame-retardant fabrics BREVANO and PROBAN used as uniform materials; and work environment support tool product Smartfit for Work^{*3}, an on-site risk management system.

*1 Made from proprietary Kurabo raw materials, NaTech is a natural fiber with enhanced functionality. Users can choose from materials with one of four functions (moisture wicking and heat generating, moisture wicking, deodorizing, and moisture control), all with superb resistance to repeated washing.

*2 L∞PLUS is a material born from a recycling project, as well as the name for Kurabo's sustainable system of upcycling textile cutting waste and creating new clothing and fashion accessories with it, and the products made by the system.

*3 The tool analyzes and assesses data obtained by wearable devices such as workers' biological signs and local weather information, providing real-time notifications of the risk of working in severe heat and changes in physical condition to support risk management.

(2) Chemical Products Business

Harnessing proprietary resin compounding and molding technology, the Chemical Products Business supplies a diverse range of products from automobile interior materials to housing construction materials and heat-insulating materials, high-performance plastic products for semiconductor manufacturing equipment, functional films, and nonwoven fabric used as industrial materials. The Company regards high-performance plastic products for semiconductor manufacturing equipment, functional films, and nonwoven fabric used as industrial materials. The Company regards high-performance plastic products for semiconductor manufacturing equipment and functional films as priority products and is pushing ahead with expanding the scope of these businesses to supply growth markets. It is also actively engaged in R&D, focusing on development of new products in each business area. In housing construction materials, the Company is developing environmental-friendly products such as laminated wood using recycled wood plastic. In functional films, it is developing new functions and production technologies for semiconductor, automotive, and electronic component applications. It is also improving production technologies and product performance of high-performance plastic products for semiconductor manufacturing equipment and developing production, forming, and processing technologies for Kura Power Sheet, CFRTP materials in the high-performance composite materials business.





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Business description

(3) Advanced Technology Business

The Advanced Technology Business comprises the electronics, engineering, and biomedical businesses, among other operations. The electronics business provides products based on its color sensing technologies such as inspection, measurement, and control systems for various industries including semiconductor printed circuit boards and films, helping to improve the quality of manufacturing. It also conducts R&D and product development in future growth areas such as infrastructure inspection systems that harness image processing and information processing technologies, robot vision systems (industrial robot sensing devices)*, and silicon wafer cleaning systems and film thickness meters that apply optical measuring technologies. With core technologies in environmental plant engineering (wastewater and exhaust gas treatment), the engineering business has also branched out into biomass power generation. The biomedical business provides research reagents, equipment, and services for drug discovery, cosmetics development, and preclinical trials.

* The Company has developed technologies that enable robots to "see" (instantly determine the position of the objects they are picking up so that they can handle moving objects and soft materials that change shape) and accurately perceive objects by the use of AI. The robot industry is an area with considerable growth potential, because it is commercializing robots to perform hazardous tasks and to save labor in elderly care and healthcare settings, which suffer labor shortages.

(4) Food and Services Business

The Food and Services Business manufactures and sells freeze-dried food and operates a hotel and other facilities. In the food business, Group company Japan Jiffy Foods, Inc. is the first company in Japan to manufacture freezedried food on a commercial basis, contributing toward health and cuisine in Japan through the supply of safe, high-quality products. In the services business, the Company operates Kurashiki Ivy Square (hotel, restaurant, banquet hall, and other facilities), a cultural complex converted from the Company's original head office spinning mill, and Kurabo Driving School, which contributes toward the safety of the local community. With a distinctive red brick facade covered in ivy, Kurashiki Ivy Square is located in Kurashiki Bikan Historical Area and has been a consistently popular cultural facility that also offers accommodation.

(5) Real Estate Business

In the Real Estate Business, the Company operates a real estate rental business, aiming for long-term, stable revenue by making effective use of idle land, such as former factory sites, through the development of offices, commercial facilities, mega-solar installations and other properties. It is highly profitable, generating operating profit of over ¥2.0bn with limited costs even in times of recession, underpinning the Company's earnings as a stable source of revenue.



Value creation process

Create new value in growing markets by leveraging technology and expertise to solve social issues

The Company's value creation process is about creating new value by deploying its management resources such as its accumulated technologies and know-how and human resources to solve social problems and expand into growth markets. Its history shows that its current businesses are all derived from the founding Textiles Business. They include: 1) the chemical products business, which was the result of applying its resin processing technologies to housing construction materials and auto parts; 2) the electronics business, which developed from applying automated control of color in the dyeing process to testing and measurement; 3) the engineering business, which applied the exhaust gas and wastewater treatment technologies of its own factories to environmental plant equipment; and 4) the biomedical business, which originated in the development work of the Technical Research Laboratory such as the development of filtration type particulate filters with antibacterial action and automated nucleic acid isolation systems. The Real Estate Business, which utilizes former factory sites, is a stable source of earnings, and the Company's R&D structure* centered on the Technical Research Laboratory also supports value creation.

* Consists of the core technology group, which cultivates core technologies, and the applied development group, which develops products. The six core technologies are mathematical science, physical science, photoelectric engineering, information engineering, materials science, and life science. It also develops new businesses based on key R&D themes related to robots (robot sensing), semiconductor chemical liquid measurement (In-Situ measuring) systems for semiconductors, life science (gene extraction and analysis), and new materials (high-performance super engineering plastic film and fiber reinforced composites).

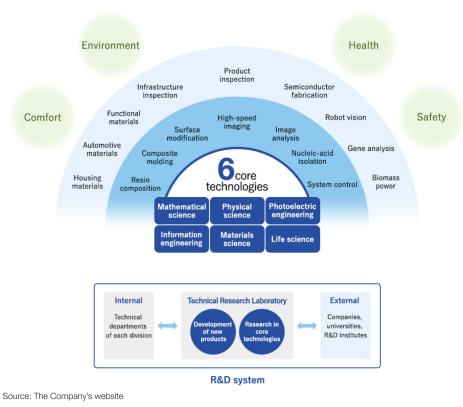
The Company has crafted a value creation story that combines solving social problems and sustained growth by concentrating its management resources on markets that are highly profitable and have strong growth potential, including semiconductor production-related products, automation and control systems, and medical devices.



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Value creation process

R&D structure



Results trends

Smooth growth in semiconductor production-related business, etc., and record-high profit in 1H FY3/25

1. Results overview for 1H FY3/25

In the 1H FY3/25 consolidated results, net sales were ¥71,845mn (down 1.1% YoY), operating profit was ¥4,241mn (up 9.4%), ordinary profit was ¥5,100mn (up 12.7%), and profit attributable to owners of parent was ¥3,425mn (up 35.8%). All profit lines increased YoY to record highs despite slightly lower sales. Even though the Company announced an upward revision to its forecasts on August 7, 2024, results for net sales and all profit lines surpassed targets.





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Results trends

The small drop in net sales was mainly due to a decline in the Textiles Business, which experienced a slump in sales for casual wear, and the impact of the transfer of the machine tool business* in the Advanced Technology Business. On the other hand, the Company saw considerable sales growth and surpassed targets in the Chemical Products Business, with high-performance plastic products for semiconductor manufacturing equipment and functional films for solar batteries performing strongly. Ultimately, the impact of the transfer of the machine tool business in the Advanced Technology Business was within expectations, and the Company maintained a strong performance from chemical concentration meters for semiconductor manufacturing equipment in the electronics business and from environment-related businesses in the engineering business. The Food and Services Business and Real Estate Business also performed steadily.

* Impact of the transfer of shares of Kuraki Co., Ltd. in January 2024

In terms of profit, the Company realized a significant increase and surpassed targets, with the operating profit ratio improving to 5.9% (5.3% in 1H FY3/24). This was mainly due to the growth in sales of products with high added value and the effects of price revisions in the Chemical Products Business, as well as the Textiles Business returning to profitability as profits from overseas subsidiaries improved.

There were no big changes in the Company's financial condition, although total assets shrunk slightly, decreasing 0.9% YoY to ¥191,032mn due to a decrease in cash and deposits accompanying a share buyback. On the other hand, share capital increased by 1.8% to ¥118,922mn due to the accumulation of retained earnings and an increase in valuation difference on available-for-sale securities^{*}. This also raised the equity ratio from 60.6% at the end of the previous fiscal year to 62.3%.

* Due to an increase in the valuation of investment securities accompanying higher stock prices.

	1H FY	3/24	1H F)	(3/25	YoY		vs. revised forecast for 1H FY3/25		vs. forecast	
	Results	vs. net sales	Results	vs. net sales	Change amount	% change	Change amount	vs. net sales	Change amount	Difference
Net sales	72,653	-	71,845	-	-808	-1.1%	70,000	-	1,845	2.6%
Textiles Business	24,682	34.0%	23,650	32.9%	-1,032	-4.2%	-	-	-	-
Chemical Products Business	29,267	40.3%	32,592	45.4%	3,325	11.4%	-	-	-	-
Advanced Technology Business	12,292	16.9%	8,866	12.3%	-3,426	-27.9%	-	-	-	-
Food and Services Business	4,522	6.2%	4,873	6.8%	351	7.8%	-	-	-	-
Real Estate Business	1,887	2.6%	1,862	2.6%	-25	-1.3%	-	-	-	-
Cost of sales	58,353	80.3%	57,189	79.6%	-1,164	-2.0%	-	-	-	-
SG&A expenses	10,422	14.3%	10,415	14.5%	-7	-0.1%	-	-	-	-
Operating profit	3,877	5.3%	4,241	5.9%	364	9.4%	3,300	4.7%	941	28.5%
Textiles Business	-373	-	35	0.1%	408	-	-	-	-	-
Chemical Products Business	1,630	5.6%	2,312	7.1%	682	41.8%	-	-	-	-
Advanced Technology Business	1,616	13.1%	1,052	11.9%	-564	-34.9%	-	-	-	-
Food and Services Business	272	6.0%	217	4.5%	-55	-20.1%	-	-	-	-
Real Estate Business	1,240	65.7%	1,186	63.7%	-54	-4.4%	-	-	-	-
Ordinary profit	4,525	6.2%	5,100	7.1%	575	12.7%	4,200	6.0%	900	21.4%
Profit attributable to owners of parent	2,522	3.5%	3,425	4.8%	903	35.8%	2,700	3.9%	725	26.9%

Results overview for 1H FY3/25

Source: Prepared by FISCO from the Company's financial results



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Results trends

Results by business are summarized below.

(1) Textiles Business

In the Textiles Business, although net sales decreased 4.2% YoY to ¥23,650, there was a return to profitability with a segment profit of ¥35mn (¥373mn segment loss in 1H FY3/24). 1) Sales of yarn for underwear remained roughly level with 1H FY3/24 in Japan, but the Brazilian and Thai subsidiaries achieved sales growth. 2) In regard to textiles, there was a decline in orders of fabrics for casual wear both in Japan and at the Chinese subsidiary. 3) In textile products, rising temperatures drove an increase in sales of the Smartfit risk-reduction management system, but there was a slump in demand for products for casual wear. In terms of profit, the business returned to profitability, mainly due to improvements in profits at the Thai and Indonesian subsidiaries (driven by multiple factors, including increases in sales volumes, improvements to operational efficiency, and foreign exchange effects) and an increase in high-margin fabric exports to the Middle East.

(2) Chemical Products Business

In the Chemical Products Business, both net sales and profit increased considerably, with net sales up 11.4% YoY to ¥32,592mn and segment profit increasing 41.8% to ¥2,312mn. 1) In high-performance plastic products, sales of high-performance plastic products for semiconductor manufacturing equipment increased significantly as the market recovered, and there was also growth in sales of functional films for solar batteries. These were the drivers of improvements in the Company's overall results. 2) Soft polyurethane performed strongly as the recovery of automobile production in Japan raised demand for automobile interior materials. (However, the Chinese subsidiary's performance was sluggish.) 3) In housing construction materials, although there was a slump in demand for heat-insulating materials, there was an increase in orders for precast concrete products for housing complexes that were launched in the year before the last. 4) Sales of nonwoven fabrics were roughly level with 1H FY3/24. In terms of profit, the business realized a large increase due to the growth in sales of products with high added value, especially high-performance plastic products, and the effects of price revisions.

(3) Advanced Technology Business

Net sales decreased 27.9% YoY to ¥8,866mn and segment profit declined by 34.9% to ¥1,052mn. These decreases in sales and profit were mainly due to the impact of the transfer of the machine tool business and a decline in sales of wafer cleaning equipment. However, 1) in the electronics business, sales of chemical concentration meters for semiconductor manufacturing equipment were steady. 2) In the engineering business, although there was a decline in sales of chemical supply systems for the semiconductor industry, sales of exhaust gas treatment equipment were steady and there was a contribution from a major plant project at a subsidiary. 3) The biomedical business achieved sales roughly in line with 1H FY3/24 due to the solid performance of mixing and deaerating systems.

(4) Food and Services Business

The Food and Services Business posted an increase in sales but a decline in segment profit, with net sales up 7.8% YoY to ¥4,873mn and segment profit down 20.1% to ¥217mn. 1) In the food sector, although there was a downturn in the performance of molding soups, sales of instant noodle ingredients and other products grew smoothly. 2) In hotel-related business, accommodation and restaurant sales were steady due to the effects of strong demand for domestic travel and inbound tourism. However, segment profit decreased due to factors including rising procurement costs.



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Results trends

(5) Real Estate Business

Net sales decreased 1.3% YoY to ¥1,862mn and segment profit declined 4.4% to ¥1,186mn. Although net sales were roughly in line with 1H FY3/24, profit fell due to an increase in taxes and dues, among other factors. However, the segment margin remained at the high level of 63.7% (65.7% in 1H FY3/24) and the business continued to be a stable revenue source.

2. Summary of 1H FY3/25 results

In summary, the record high profit achieved in 1H FY3/25, which even exceeded the forecast that was revised upward on August 7, 2024, is clear evidence of smooth business development driven by both external (recovery of the semiconductor market, etc.) and internal (overhauling of earnings structures, etc.) factors. The steady growth achieved in the semiconductor-related sector (Chemical Products Business and Advanced Technology Business), which is a focus for the Company, is a positive sign for the future. The Company supplies a wide range of products targeting semiconductor manufacturing processes, including wafer cleaning equipment, chemical supply systems, high-performance plastic products, chemical concentration meters, and functional films, which are engaging demand related to both front-end and back-end processes, so it can be evaluated highly for the way it is applying its combined capabilities in this sector*. In terms of profit, the Company is making steady progress in areas such as strengthening the production and development structures for high-performance plastic products, enhancing the efficiency of sales and production structures, and creating new businesses (including finding commercial applications for robot sensing and In-Situ measurement technologies). Details provided later in this report.

* The Company's net sales forecasts for semiconductor-related products in FY2024 are ¥17.9bn for high-performance plastic products (10% increase in the annual growth rate compared to FY2021), ¥0.6bn for films used in semiconductor manufacturing processes (36% increase), ¥1.5bn for wafer cleaning equipment (9% decrease), ¥1.8bn for chemical concentration meters (15% increase), and ¥0.3bn for chemical supply systems (9% decrease), giving a total of ¥22.1bn (9% increase).

Progress of medium-term corporate business plan Progress'24

Medium-term corporate business plan Progress'24 is focused on priority businesses to build a foundation for the next stage of growth

1. Positioning and basic strategy of medium-term corporate business plan Progress'24

Based on its Long-term Vision 2030 (FY3/20–FY3/31), which was announced in 2019, the Company aims to become "a strong corporate group that generates innovation and high profit." To this end, it is pushing ahead with business portfolio optimization by concentrating management resources on the Group's priority businesses in growth markets and strengthening profitability in core businesses. The current medium-term corporate business plan Progress'24 (FY3/23–FY3/25) is the second stage of the Long-term Vision 2030, with the following priority policies, which the Company is implementing to build a foundation for the next stage: 1) expanding growth and priority businesses and strengthening profitability in core businesses; 2) creating new businesses by strengthening R&D activities and quickly placing them on a profitable footing; 3) contributing toward the Sustainable Development Goals (SDGs); and 4) promoting a diverse work force.



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Progress of medium-term corporate business plan Progress'24

2. Numerical targets

Earnings targets for the final year (FY3/25) are net sales of ¥160.0bn, operating profit of ¥9.6bn, and ROE of 7.0%*. The Company's main focus is strengthening profitability through the priority policy 1) (see above), aiming to raise the operating profit ratio from 5.7% in the base year of FY3/22 to 6.0% in FY3/25 and ROE from 5.9% to 7.0% in the same period. The three-year investment plan totals ¥18.2bn and the R&D budget is ¥6.2bn.

* As mentioned previously, upward revisions to the forecast for FY3/25 (announced on August 7, 2024) mean that the Company is unlikely to meet its net sales target, mainly due to the impact of the transfer of the machine tool business, but is on track to meet its target for operating profit (and operating profit ratio).

Numerical targets and results so far of medium-term corporate business plan

					(¥bn)		
	Base year	FY3/23	FY3/24	Final year			
	FY3/22 results	results	results	Revised forecast for FY3/25 (announced August 7)	Medium-term corporate business plan target for FY3/25		
Net sales	132.2	153.5	151.3	154.0	160.0		
Operating profit	7.5	8.6	9.1	9.6	9.6		
Ordinary profit	8.7	10.0	10.1	10.8	10.2		
Profit attributable to owners of parent	5.6	5.5	6.7	7.5	7.2		
Operating profit ratio	5.7%	5.7%	6.1%	6.2%	6.0%		
ROE (return on equity)	5.9%	5.6%	6.2%	-	7.0%		
ROA (return on assets)	4.5%	5.1%	5.0%	-	5.3%		
ROIC (return on invested capital)	4.6%	5.3%	5.2%	-	5.6%		

Source: Prepared by FISCO from the Company's results briefing materials

3. Progress so far

The Company missed the numerical targets of the previous medium-term corporate business plan Creation'21 (FY3/20–FY3/22; the first stage of Long-term Vision 2030), because the planned recovery of core businesses including textiles, soft polyurethane, and housing construction materials was delayed due to the unexpected COVID-19 pandemic. However, progress has mostly been on track in the second stage (Progress'24). Notably, growth of high-performance plastic products and inspection systems for semiconductor manufacturing equipment (positioned as priority businesses in growth markets) compensated for the slow recovery of the Textiles Business as well as underpinning profitability. Although ROE was negatively impacted by the increase in valuation difference on available-for-sale securities (net assets) amid the share price rise, the operating profit ratio has trended above target. The Company also invested in increasing production capacity of high-performance plastic products and wafer cleaning equipment to prepare for further growth of the semiconductor production-related business. With regard to creating new businesses, development of robot sensing* and In-Situ measurement technologies have advanced toward commercialization in accordance with the priority policy 2). Initiatives and progress in each main business are summarized below.

* In October 2023, the Company began sales of a new model in the KURASENSE series of high-speed 3D vision sensors for robots with a detachable sensor head. The Company is progressing the development of new features and pioneering new applications.



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Progress of medium-term corporate business plan Progress'24

(1) Textiles Business

Initiatives in the Textiles Business are a) expanding sales of high-performance materials and sustainable materials that harness proprietary technologies, and b) improvement of QR capabilities and productivity with an awareness of the entire supply chain. The Company's self-assessment of its performance of a) is Good, because sales of high-performance cotton material NaTech were brisk, especially materials for autumn and winter underwear, while in the uniform field, orders for flame-retardant fabrics BREVANO and PROBAN were strong, and Smartfit, a heat risk and health management system, is also growing rapidly. Its assessment of b) is Fair, because although it is making an effort to transition to smart factories by digitalization of production planning and management and improving productivity, the delayed recovery in order volume meant that its effectiveness could not be verified.

(2) Chemical Products Business

The Company focused on a) concentrating management resources in priority businesses in semiconductor- and energy-related markets, and b) streamlining the sales and production structure of core businesses such as soft polyurethane and housing construction materials and expanding new businesses. The Company's own assessment of its performance of a) is Excellent, because in addition to the construction of the Kumamoto Innovation Center to strengthen its production and development system for high-performance plastic products, it is also making progress in building a system for future business expansion, such as increasing the production capacity of functional films for the energy-related market (solar batteries). It assessed its performance of b) as Excellent, because in addition to tackling the relocation/integration of soft polyurethane production facilities and progressing the transition to smart factories and DX in the housing construction materials business to improve the profitability and productivity of these core businesses, it also had some level of success in expanding new businesses^{*}.

* Growth in sales of precast concrete products for housing complexes, which were launched in the year before the last, development and provision of services for the Atsumieru on-site urethane foam thickness measurement system, etc.

(3) Advanced Technology Business

The Advanced Technology Business worked on a) establishment of competitive advantages through strengthening of products and sales expansion in overseas markets, and b) introduction of product groups that help solve social issues. The Company's self-assessment of its performance of a) was Fair, because although it made progress with the development of robot sensing and In-Situ measurement technologies and overseas sales of agitation and defoaming equipment increased in the biomedical field, it also experienced delays in sales of the KURASENSE series of high-speed 3D vision sensors for robots and pavement inspection systems. It also rated its performance of b) as Good, because sales in the incinerator field, such as exhaust gas treatment equipment and biomass were strong, although sales of livestock waste treatment system FUNTO, which converts livestock waste and bedding into dry, clean compost, made steady progress despite struggles amid dairy farms facing tough operating conditions due to rising feed prices. In the new energy-related business, the Company also won its first order for a denitrification unit for an ammonia-fueled combustion furnace.



Outlook

Modest net sales and profit growth in FY3/25, but medium-term corporate business plan expected to be mostly on target

1. Results forecast for FY3/25

For the consolidated results in FY3/25, the final year of the medium-term corporate business plan Progress'24, the Company maintains its upwardly revised forecast (announced on August 7, 2024)* for net sales of ¥154,000mn (up 1.8% YoY), operating profit of ¥9,600mn (up 4.5% YoY), ordinary profit of ¥10,800mn (up 6.0%), and profit attributable to owners of parent of ¥7,500mn (up 11.3%). The Company is unlikely to meet this net sales target, mainly due to the impact of the transfer of the machine tool business but is on track to meet its profit targets.

* Net sales from ¥153,000mn to ¥154,000mn, operating profit from ¥9,300mn to ¥9,600mn, ordinary profit from ¥10,200mn to ¥10,800mn, and net income attributable to owners of parent from ¥7,200mn to ¥7,500mn.

As in 1H, high-performance plastic products (Chemical Products Business) are expected to drive earnings growth amid the strong recovery of the semiconductor market. Additionally, the Textiles Business, which has been struggling in areas such as fabrics for casual wear, is expected to achieve a partial recovery driven by a resurgence in orders for uniform materials and growth of products based on proprietary technologies, such as NaTech high-performance cotton fabric. Despite 1H results surpassing expectations, the forecast remains unchanged from the upwardly revised version announced on August 7, 2024, and the reason for this seems to be the factoring in of a portion of sales that were brought forward from 2H.

For profit, the Company expects a YoY increase in operating profit due to growth of high-performance plastic products and the Textiles Business turning profitable, with a slight improvement in operating profit ratio from 6.1% in FY3/24 to 6.2%.

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	FY3/24		FY3/25	YoY		
	Results	Composition ratio	Revised forecast (announced August 7)	Composition ratio	Change amount	% change
Net sales	151,314	-	154,000	-	2,686	1.8%
Textiles Business	51,103	33.8%	52,000	33.8%	897	1.8%
Chemical Products Business	61,318	40.5%	67,000	43.5%	5,682	9.3%
Advanced Technology Business	25,530	16.9%	21,300	13.8%	-4,230	-16.6%
Food and Services Business	9,572	6.3%	10,000	6.5%	428	4.5%
Real Estate Business	3,790	2.5%	3,700	2.4%	-90	-2.4%
Operating profit	9,186	6.1%	9,600	6.2%	414	4.5%
Textiles Business	-257	-	300	0.6%	557	-
Chemical Products Business	3,963	6.5%	4,800	7.2%	837	21.1%
Advanced Technology Business	3,574	14.0%	2,800	13.1%	-774	-21.7%
Food and Services Business	641	6.7%	600	6.0%	-41	-6.4%
Real Estate Business	2,332	61.5%	2,200	59.5%	-132	-5.7%
Ordinary profit	10,191	6.7%	10,800	7.0%	609	6.0%
Profit attributable to owners of parent	6,738	4.5%	7,500	4.9%	762	11.3%

Source: Prepared by FISCO from the Company's financial results and results briefing materials



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Outlook

2. FISCO's focus points

We at FISCO consider the Company's full-year results forecasts to be fully achievable based on considerations including the progress shown in the 1H results and the current favorable external and internal factors, while staying mindful of the uncertainty in the economic outlook. If it can maintain its current strong performance, then we can consider the possibility that it will further exceed its upwardly revised forecast (announced on August 7, 2024). One point to focus on is whether it can see out the final year of its current medium-term corporate business plan in a way that connects to the next plan. We will pay close attention to growth of the semiconductor production-related business, which appears to be on a solid footing, as well as progress made on automation and control systems and medical devices, which will be positioned as priority businesses in the next plan. If several new growth drivers like robot sensing and biomedical products were to emerge among these businesses, we think the Company will take a big step forward toward its goal of business portfolio optimization.

Initiatives to improve the profitability of capital and direction of the next medium-term corporate business plan

Pushing ahead with business portfolio optimization, aggressive shareholder returns, and reduction of cross-shareholdings

1. Initiatives to improve profitability of capital

In May 2024, the Company announced "initiatives to improve profitability of capital." It seeks to improve ROE as a way to achieve management with awareness of cost of capital and share price, targeting ROE of over 8% within the next medium-term corporate business plan period (through FY3/28) and ROE of over 10% by FY3/31, i.e., bringing forward the initial Long-term Vision 2030 target. To this end, the Company will concentrate management resources on priority businesses (supplying markets for semiconductor production-related products, automation and control systems, and medical devices) that are highly profitable with strong growth potential to build a "business portfolio that will produce sustainable growth" as stated in Long-term Vision 2030. Also, with awareness of capital efficiency, the Company will: 1) practice disciplined capital allocation and 2) reduce cross-shareholdings. With regard to 1), the Company plans to attain a total payout ratio of over 50%, which it has been working toward in the current medium-term corporate business plan. It will also consider distributing surplus capital to shareholders after investing for growth. For 2), the Company plans to reduce cross-shareholdings in stages to less than 20% of consolidated net assets, using the cash generated for share buybacks and growth investments to optimize its business portfolio, including M&A.



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Initiatives to improve the profitability of capital and direction of the next medium-term corporate business plan

2. Direction of the next medium-term corporate business plan

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Additionally, in November 2024, the Company disclosed the direction of the next medium-term corporate business plan, which is currently being formulated^{*1}. It revealed that it will once again concentrate management resources on the growth areas of semiconductor production-related products, automation and control systems, and medical devices, and aim to build a highly profitable business portfolio, while it also plans to pursue growth in a wide range of sectors, including healthcare, automation and robotics, and foods, by demonstrating Group synergies based on strengths such as vision sensors and genetic analysis technologies^{*2}. In regard to resource allocation, it will prioritize growth investment, and it will consider using any excess funds after this investment to further raise its shareholder return targets. The next medium-term corporate business plan is scheduled for release in May 2025.

*1 The plan was announced at the 1H FY3/25 financial results briefing (interim briefing) held on November 19, 2024.

*2 Specific initiatives will include combining vision sensor technology (robot sensing) and mixing and deaerating systems (biomedical) to automate pharmaceutical dispensing (realizing greater efficiency, mitigating labor shortages, etc.).

Sustainability initiatives

Contributing to a better future by creating new value. Working toward decarbonization and a circular economy

1. Basic principles

Since its founding, the Company has practiced sustainable management while prospering by developing original technologies and generating innovation. The Group's business activities are based on its management philosophy: "the Kurabo Group contributes to a better future through the creation of new value," and their objectives are connected to SDGs. Its current medium-term corporate business plan Progress'24 focuses on specific SDGs whereby the Group can make a contribution and incorporate them in detail in the business plan. They are Goal 9 ("Build resilient infrastructure, promote inclusive and sustainable industrialization, and foster innovation"), Goal 11 ("Make cities and human settlements inclusive, safe, resilient and sustainable"), and Goal 12 ("Ensure sustainable consumption and production patterns").

2. Specifying materialities

Based on the goal of putting into practice its management philosophy, the Company has identified material issues with the aim of using resources effectively to boost the sustainability of its business and raise corporate value. Specifically, the material issues are 1) Realize a safe, secure, and comfortable society, 2) Consider the environment and contribute to a circular economy, 3) Empower a diversity of people and respect human rights, and 4) Strengthen governance and CSR for sustained growth.



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empowerment)

management

Source: The Company's results briefing materials

and contribute to a circular

Empower a diversity of

Strengthen governance and CSR for sustained

people and respect human

economy

rights

growth

3. Tackling environmental issues

In 1998, the Company established the Kurabo Environmental Charter to define its basic policies on environmental issues and behavioral guidelines for employees. In addition, since the Company formulated its carbon neutrality roadmap in 2022, it has been implementing climate change countermeasures as a material issue. The Company strengthened its structure for reducing CO₂ emissions and is implementing specific measures to attain the Japanese government's target of a 46% reduction in CO₂ emissions in FY2030 versus FY2013 and carbon neutrality in FY2050. It discloses the progress of these measures in documents such as securities reports and integrated report. The Company also expressed support for the Task Force on Climate-Related Financial Disclosures (TCFD) Recommendations and began disclosures based on these recommendations. Also, the Company is working on effective use and recycling of resources, targeting a recycling rate of waste of 97% in FY3/25 by promoting zero emissions.

Strengthen business risk management

Offer human rights education and closely monitor the supply chain Empower a diversity of people (diversity, equity, and inclusion,

Promote flexible work styles, improve worker engagement Thoroughly manage safety and health, promote health and productivity

Increase productivity through automation and digital transformation

Offer thorough compliance education, strengthen internal control Ensure sufficient dialogue with stakeholders Ensure thorough disclosure of non-financial information Manage with an awareness of return on capital and stock price

Have a business portfolio strategy, properly distribute management



Results trends

Engaging in business structural reforms. Profitability improved due to a focus on semiconductor production-related business

Looking back at earnings trends from FY3/16 onward, net sales mostly trended down through FY3/21 because of changes in the market environment in Japan and overseas and the impact of foreign exchange rates and the COVID-19 pandemic. Net sales were weak for all segments, especially the Textiles Business, which was affected by external factors such as slow casual wear demand in Japan and intensifying price competition with overseas products as well as withdrawing from unprofitable businesses. Net sales began to recover in FY3/22 because of the Textiles Business bottoming out as a result of structural reforms and growth of the Chemical Products and Advanced Technology businesses due to brisk sales of the semiconductor production-related businesse.

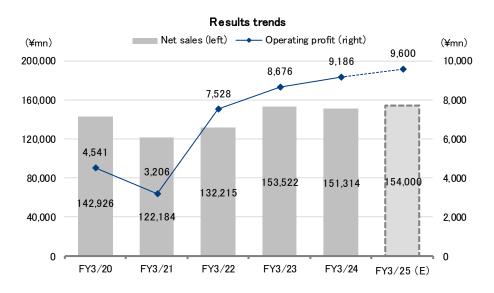
Turning to profit, the operating profit ratio trended mostly in the 3% range through FY3/21. Although the Real Estate Business was a stable source of earnings and added value was increasing in the Advanced Technology Business and others, the Textiles Business remained weak. During the period of medium-term corporate business plan Advance'18 (FY3/17–FY3/19), the Company worked on expanding all businesses with a basic policy of "transforming the business to increase earnings." The policy entailed: 1) expanding and strengthening the overseas business; 2) restructuring the domestic business; 3) transforming into a market-oriented business in anticipation of future markets, and 4) pursuing highly profitable businesses. However, the Company missed plan targets, because the speed of change in the operating environment was faster than expected, and withdrawal from and scaling back unprofitable businesses had a negative impact. It also did not achieve targets of the previous medium-term corporate business plan Creation'21, when the Company focused on earnings expansion through innovation and improving corporate value, because the global COVID-19 pandemic was a drag on the pace of reform. After starting the current medium-term corporate business plan Progress'24, profit levels were boosted by expansion of the profitable Advanced Technology Business and growth of the semiconductor production-related business despite the ongoing weakness of the Textiles Business, and the Company posted record-high profits in FY3/24.

Looking at the Company's financial condition, the equity ratio improved steadily from the 50% to 60% range, because it reduced total assets through structural reforms and cuts in investment securities while limiting the increase in share capital through aggressive shareholder returns, including share buybacks. ROE (an indicator of capital efficiency) also improved alongside the operating profit ratio, trending around the 6% mark since FY3/22.

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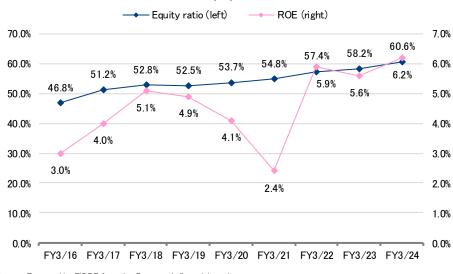
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Results trends



Source: Prepared by FISCO from the Company's financial results

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Trends in equity ratio and ROE

Source: Prepared by FISCO from the Company's financial results



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History

	History
Date	History
1888	Koshiro Ohara, from Kurashiki's wealthiest family, established Kurashiki Spinning Works with others (launched Textiles Business)
1893	Company renamed Kurashiki Spinning Co., Ltd.
1895	Began export of cotton yarn under own Mitsuuma brand When the Company began exporting cotton fiber to China, the Company created the Mitsuuma (meaning "three horses") trademark. This mark came to symbolize proven, high-grade cotton yarn.
1902	Began basic education of employees Based on the Company's labor idealism, which held that "Business cannot prosper unless employees are happy," the Company strove to provide employees with basic education and personal development by establishing facilities inside the mill, such as an elementary school and handicrafts school.
1909	Second president Magosaburo Ohara established Kurashiki Dento Foreseeing that electricity would inevitably revolutionize industry, Magosaburo Ohara established Kurashiki Dento (now the Chugoku Electric Power Company, Inc.). The power plant contributed to the region by providing electricity to Kurashiki.
1921	Magosaburo Ohara opened the Kurashiki Labor Science Institute Around this time, many employees of spinning mills in Japan were suffering from mental and physical health problems due to things like late nights of work and a harsh work environment. Magosaburo Ohara, Kurabo's second president and a proponent of "labor idealism," was concerned about this situation. Convinced that these problems could be solved through scientific techniques, he launched a program of experiments and surveys. This was the impetus for the establishment of the Kurashiki Labor Science Institute (now the Ohara Memorial Institute for Science of Labor), a hub of all areas of science related to labor.
1923	Magosaburo Ohara opened Kurabo Central Hospital Kurabo president Magosaburo Ohara decided to build a hospital so that he could take care of his employees, who numbered almost 10,000. He also couldn't bear the fact that there were insufficient medical facilities to treat local residents who had contracted the Spanish flu, which was sweeping through western Japan at the time. Kurabo Central Hospital (now Kurashiki Central Hospital) opened with state-of-the-art facilities and equipment and staffed by highly skilled medical personnel. Dedicated to providing the best care, the hospital boasted facilities including a greenhouse where patients could enjoy seasonal flowers. Built at first to care for Kurabo employees, it soon opened its doors to all citizens requiring care.
1926	Established Kurashiki Kenshoku Co., Ltd. Looking to steer the company towards diversifying its synthetic fiber business, Magosaburo Ohara established Kurashiki Kenshoku Co., Ltd. (now Kuraray Co., Ltd.) with the aim of commercializing chemical fiber rayon.
1930	Opened Ohara Museum of Art Japan's very first museum to feature Western art, the Ohara Museum of Art was established by Magosaburo Ohara in memory of his lifelong friend, painter Torajiro Kojima. Torajiro studied art in Europe and wanted to give students in Japan the chance to see Western art, so he purchased Western paintings with the full support of Magosaburo. The works he brought back, including Monet's Water Lilies and El Greco's Annunciation, had a huge impact in Japan at the time.
1957	Began doing business overseas While most Japanese companies were only operating in Japan, Lanificio Kurashiki do Brasil S.A. (now Kurashiki do Brasil Textil Ltda.) was established as Kurabo's first overseas production base.
1962	Launched Chemical Products Business The Company built its business foundation in textiles but began to plan entry into new fields. Its first foray was into polyurethane products, which at that time were beginning to be used for things like bedding in Europe. Focusing on flexible polyurethane foam, which had significant potential for use in mattresses and furniture, the Company decided to go into the Chemical Products Business. Before long, the Company's development and manufacture of polyurethane foam extended into applications such as car seat cushions and building insulation material. This led the Company to combine the technologies it had built up to create synthetic wood that did not corrode or change color, and that had impact resistance and excellent durability and weather fastness. This development coincided with increasingly advanced needs in industrialized housing, prompting the Company to enter the field of housing construction material. Today's the Company's chemical products division collaborates with other Company divisions to fuse technologies for the semiconductor-related products field. The Company is focusing on the functional film business, utilizing resin-blending technology to create high-value-added products.
1962	Launched Food and Services Business The Company entered the food business when the Group acquired Japan Instant Foods (now Japan Jiffy Foods, Inc.), a pioneer in the development of freeze-dried food in Japan.
1964	Established Technical Research Laboratory The Technical Research Laboratory was established as an in-house, independent technological research institute to secure research equipment and facilities and human resources.
1970	Launched engineering business (Advanced Technology Business) Environmental pollution emerged as a problem in many industrialized countries along with rapid economic growth. The treatment of alkaline wastewater and flue gas from Kurabo's factories presented a major challenge. Expensive acid neutralizer was required to bring alkaline wastewater down to within pH standard values. In addition, sulfur oxides (SOX), which is the cause of air pollution and acid rain, had to be removed from the flue gas of the factory boiler and incinerator. To solve these problems, the Company developed its own revolutionary KBCA flue gas desulfurization system, in which flue gas is dissolved in alkaline wastewater to neutralize the wastewater and at the same time effectively remove the SOx in flue gas. By thinking outside the box, it turned a negative into a positive to create an environmentally friendly waste treatment system. The Company used this technology to treat sludge in wastewater from its own plants, which was the beginning of its environmental plant equipment business. It went on to development successes such as the KISCAM system for removing dioxins from exhaust gas and an in-water treatment system, applying basic technologies to provide the most environmentally friendly plants.



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History

Date	History
1970	Launched denim business (Textiles Business) Jeans and denim fabric in Japan used to come exclusively from American imports, but the Company foresaw jeans as a global fashion trend and began research into denim raw yarn early on. In 1970, it became the first company in Japan to launch a denim manufacturing business. In 1973, it installed spinning machinery to make denim yarn and began selling KD-8, the first denim fabric made in Japan.
1973	Launched hotel business (Food and Services Business) The Company entered the hotel business with completion of Kurashiki Ivy Square, a hotel and cultural complex housed in the Company's very first head office spinning mill. No longer in use after World War II, the mill was restored to its original late-1800s look, with an impressive ivy-covered red-brick exterior. Back when the building was a spinning mill, the ivy, which inspired the name "Ivy Square," served president Magosaburo Ohara's desire to create a healthy work environment in harmony with nature: it blocked the sun in summer to keep the interior cool, but in winter its leaves fell to allow the sun to warm the mill's interior.
1976	Launched electronics business (Advanced Technology Business) In 1976, Kurabo launched the Information Systems Development Department (now the Electronics Field, Advanced Technology Division). The impetus for this was its success in the development of electronic technologies to control color in the in-house textile dyeing plant. This became possible when the Company commercialized computer color matching (CCM) systems that use computers to do the work of preparing color, a job which had been conventionally done by physically blending dyes. This technologies fostered in this field led to major developments in information processing and inspection and measurement. The software and sensing technologies fostered in this field led to major CAD/CAM for use in imaging solutions and production control systems; and in inspection and measurement, it is used in high-speed precision inspection and measuring systems, which harness wavelengths not visible to the naked eye (infrared and ultraviolet light).
1982	Launched biomedical business (Advanced Technology Business) The biotechnology boom arrived with the ability to handle genes inside test tubes. Research institutes everywhere began extracting genes, but at that time it was still all done by hand. Gene extraction was a delicate process that had to proceed with the utmost care, and many researchers had to take significant time to carry out this menial work. To make this work easier, the Company launched its biomedical project. Using its technical foundation comprising the bioengineering and mechatronics technologies of the Technical Research Laboratory, the Company developed its first automated nucleic acid isolation system through trial and error. This system was compatible with laboratory automation, which was rapidly spreading at the time, and it earned praise from many researchers. This creative and low-cost system responded to the needs of the times, especially with the start of the Human Genome Project a few years later. For this reason, it was lauded as one of the three most important pieces of equipment in the gene analysis field. Today, its use has spread to include gene analysis reagents and cell culture reagents in the food and medical fields.
1987	Launched Real Estate Business The Company launched the Assets Promotion Project (now the Real Estate Division) to make use of idle land.
1988	"Kurabo" adopted as official company name To commemorate the Company's 100th anniversary, on March 9, 1988 "Kurabo" was adopted as the official company name and a new corporate logo was designed.
1996	Completed construction of Tokushima Plant (Textiles Business) The Company completed construction of the Tokushima Plant (in Anan, Tokushima Prefecture), a facility with the latest environmental equipment for developing and carrying out dye processing.
2012	Launched super engineering plastic film business (Chemical Products Business) Construction was completed on the Mie Plant (in Tsu, Mie Prefecture), expanding the Company's film business and marking entry into the super engineering plastic film business. Opened Kumamoto Development Center (Chemical Products Business) The Company established the Kumamoto Development Center (now the Kumamoto Office and R&D Center in Kikuchi, Kumamoto Prefecture). The site develops and manufactures high-performance plastic products for use in semiconductor manufacturing equipment.
2016	Completed construction of Kurabo Advanced Technology Center (Advanced Technology Business) Construction was completed on the Kurabo Advanced Technology Center (Neyagawa, Osaka Prefecture), a technological research laboratory for creating technologies and developing products that differentiate the Company from its competitors. The facility is a research hub that brings together engineers from various fields who collaborate using state-of-the-art testing and evaluation equipment. Working with the Company's business divisions and development divisions of Group companies, it drives the creation of new businesses. Began biomass power business (Advanced Technology Business) Utilizing proprietary technologies fostered in the engineering business, Kurabo completed an environmentally friendly wood biomass power generator at the Tokushima Plant. Using timber from forest thinnings and other wood as fuel, the generator combines steam turbines with a fluidized-bed boiler using an improvement on Kurabo's fluidized incinerator technology. By mainly using forest thinnings from Tokushima Prefecture, the facility helps maintain forests and revitalizes the local forestry business.
2017	Began development of smart clothing (Textiles Business) Focusing on measures against heatstroke as a new business area that could help solve a problem in society, the Company began developing a risk management system in which wearable devices on smart clothing are used to provide real-time analysis of big data such as the wearer's biological information. Smartfit for Work went on sale the following year.
2018	Opened Textile Innovation Center (TIC) (Textiles Business) The Company established the first R&D base in the Textiles Business in the Anjo Mill (Anjo, Aichi Prefecture). Managed directly by the Textiles Business Division, the TIC comprises specialists in spinning, weaving, dye processing, and sewing. It conducts R&D and fosters engineers for Kurabo's next generation.
2020	Launched robot system business (Advanced Technology Business) The Company developed the KURASENSE 3D vision sensor for robots by combining proprietary high-speed image processing and 3D measurement technologies. It began taking orders for KURASENSE 3D products such as robotic systems that automate the work of inserting flat cables. Built around vision sensing technology, these systems promote the automated handling of flexible objects in manufacturing processes.



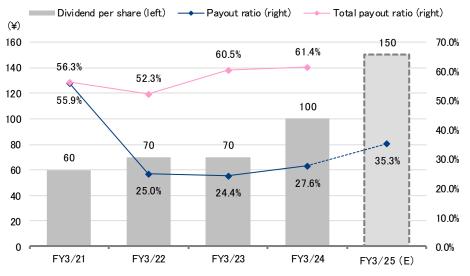
Shareholder return

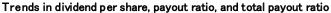
Current medium-term corporate business plan targets a total payout ratio of over 50% as an initiative with awareness of capital efficiency

The Company's basic shareholder return policy is stable and continuous distribution of profit to shareholders. The Company will also consider share buybacks. The current medium-term corporate business plan targets a total payout ratio of over 50%.

On November 7, 2024, the Company raised its forecast for the FY3/25 period-end dividend from ¥60 per share to ¥90. As a result, it is forecasting an annual dividend of ¥150 per share (¥60 interim, ¥90 period-end), an increase of ¥50 from FY3/24.

Regarding share buybacks, the Company has completed the repurchase of 1,212,000 shares (including 398,800 in FY3/25) for a total of ¥3,999mn (including ¥1,705mn in FY3/25), as resolved in the Board of Directors meeting held on December 19, 2023, and it has also cancelled 1,000,000 treasury shares (executed on November 25, 2024). Furthermore, on November 7, 2024, the Board resolved an agenda item concerning new share buybacks. The Company will continue to demonstrate its proactive approach by repurchasing a total of up to 1,300,000 shares (upper limit) for a total of up to ¥6.0bn (upper limit) during the period from November 8, 2024 to October 31, 2025.





Source: Prepared by FISCO from the Company's financial results and results briefing materials



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